



## Trey Prophater

### **Partner at NAVIX Consultants**

Within NAVIX, Trey's efforts focus on assisting consultants with business development, and he serves as a sales catalyst for the NAVIX team of independent consultants.

Trey has spent his entire career working with closely held businesses to assist the owners with their needs. He specializes in working with closely held business owners to plan for their business exit which includes addressing their financial, legal, operational, managerial and personal readiness for an eventual ownership transfer or sale. Trey worked for more than nine years as a trust officer within the banking industry identifying and implementing solutions for clients including: compensation and deferred compensation strategies, qualified retirement plans, and proprietary investment management strategies. At the inception of his career, Trey worked for four years with the many of the same principals at a predecessor organization, where they created and designed succession strategies for privately held and family-owned businesses. Throughout his career he has assisted companies ranging from startup to several billion dollars in revenue.

Trey is a graduate of the University of Georgia's Terry College of Business. In 2002, he earned the Certified Financial Planner (CFP<sup>®</sup>) designation.

Trey has lived in Atlanta most of his life. He and his wife, Mandy, have three children, Russ, Cate, and Mary Ellen. They currently reside in Brookhaven and are members of Our Lady of the Assumption Catholic Church. In his spare time, Trey enjoys time with his family, volunteers at industry and community groups, coaches youth sports, and attends University of Georgia football games. He appreciates a challenge and has participated in endurance sports ranging from Ironman triathlons and long-distance mountain bike races to multi-day running and cycling events.